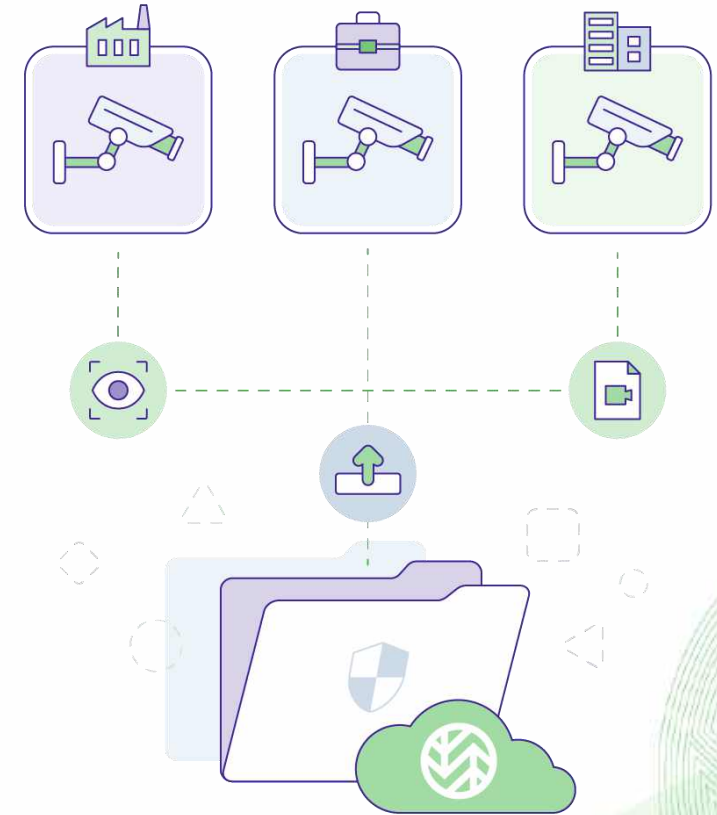


Cloud Storage Built for Video Surveillance



We're on a mission to store the world's data



> 90k Customers
> 15k Partners
and growing



Multiple Exabytes
of storage under management



14 Storage Regions
and expanding



\$534 Million
in financing to date



58 NPS Score
industry average is 34



400+ Employees
worldwide



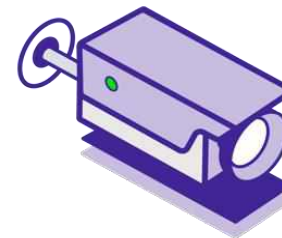
We believe data is one of your most important assets

Video is your most valuable data stream—capturing events, ensuring accountability, and driving intelligence.

Thousands of video streams stored on Wasabi globally



Long-term
Retention



Mission
Critical Cameras



Risk & Liability



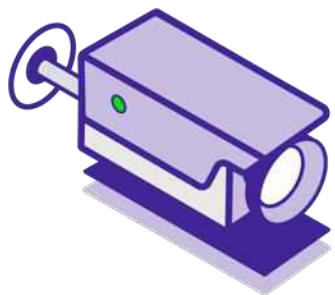
Data Management

Trusted
Cloud Storage
Partner of Leading
Physical Security Vendors





Mission
Critical Video



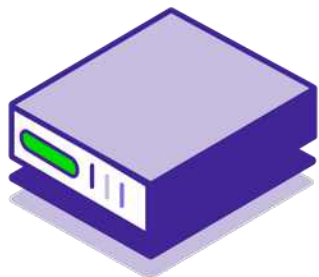
Mission
Critical Cameras



Risk & Liability



Regulated
Industries



Smash & Grab



Long-term
Retention



Data
Management

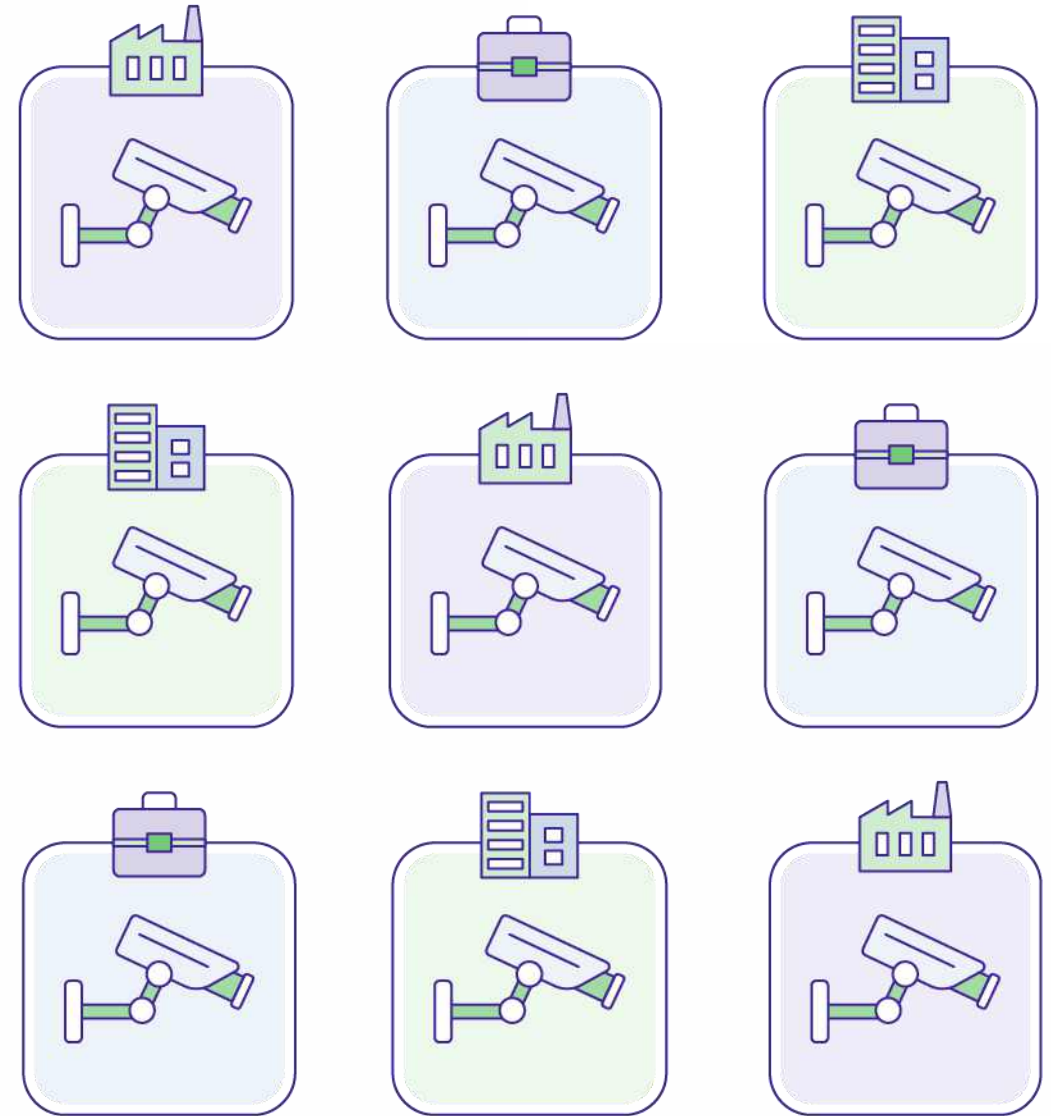


Multi-site

So, why cloud storage for video surveillance?

Managing camera data at scale is complex

↑ Camera quantity ↑ High resolution
↑ Long retention ↑ Analytics



Existing infrastructure was not built for this

**Expensive to
procure**

Hidden costs

**High total cost of
ownership limits
scale**

**Data protection
limitations**

Attacks & disasters

**Vulnerable systems
removes trust**

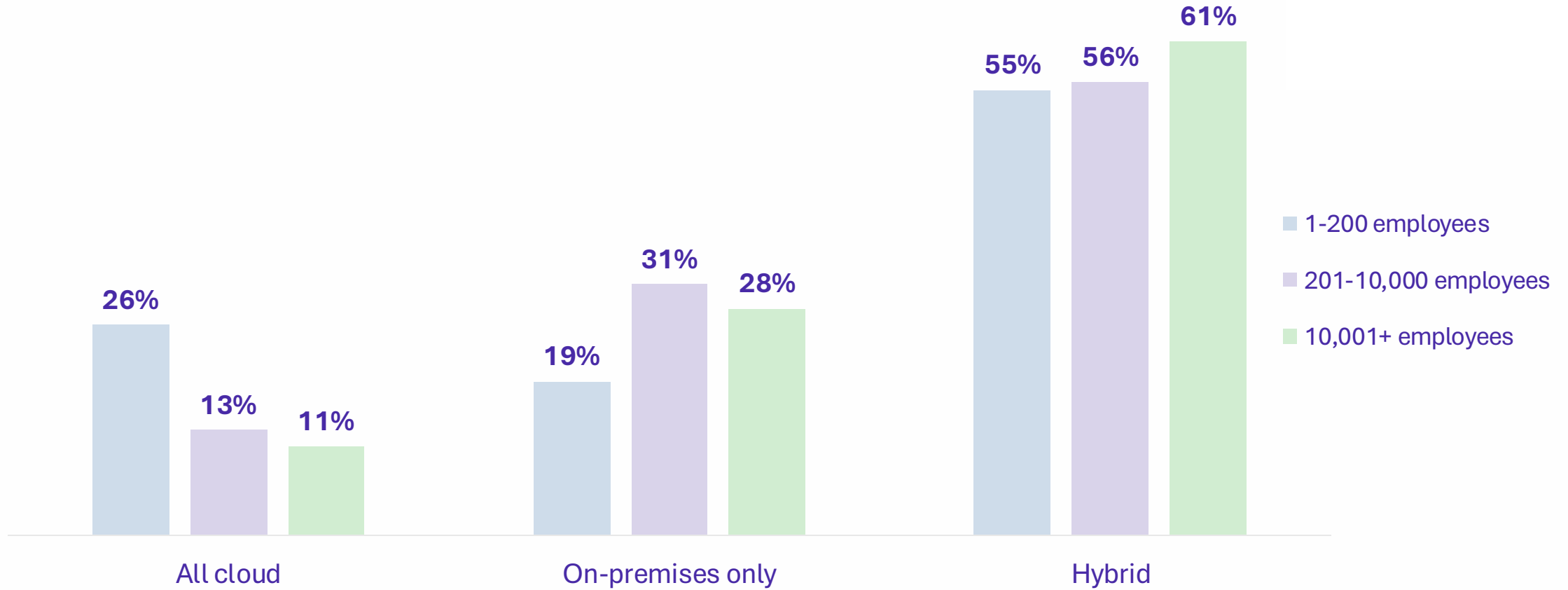
**Specialized
expertise**

Full workload

**Wasting valuable
resources**

Target vision for cloud deployment over next 5 years

2025 Genetec State of the Market Report

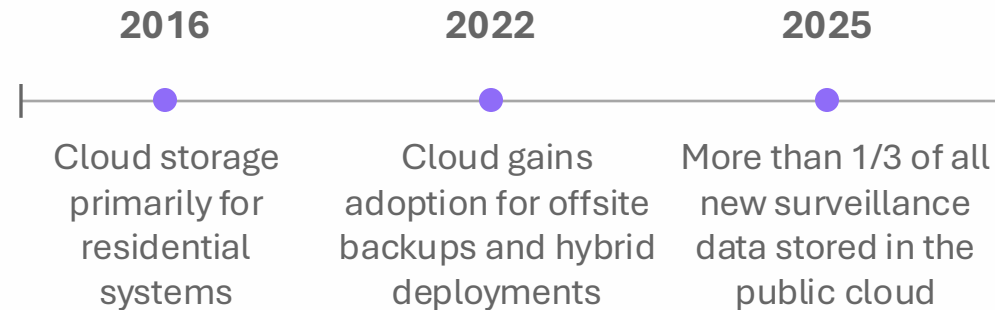


Just another shift in technology

Analog and IP cameras



On-prem and cloud storage

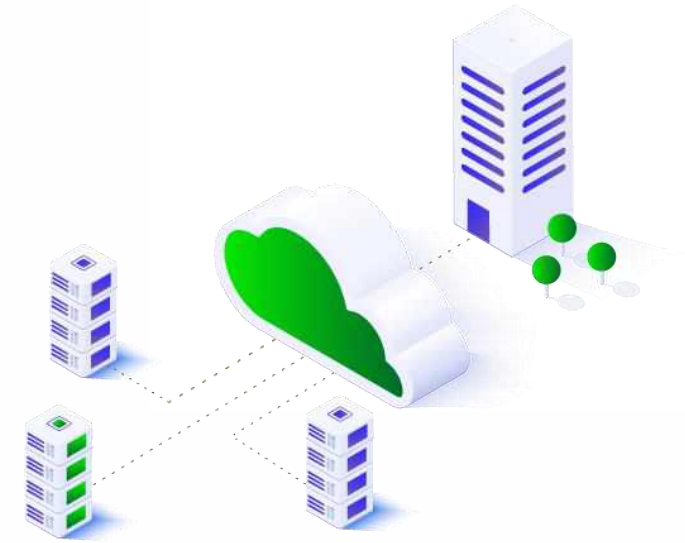


Traditional Storage for Surveillance Systems

- ✗ **Limited security and resilience**
Average HDD failure rate of 1.7% per year
- ✗ **Scale limitations**
Cameras, resolutions, retention affect capacity
- ✗ **Maintenance and Management**
Downtime associated with updates and refreshes

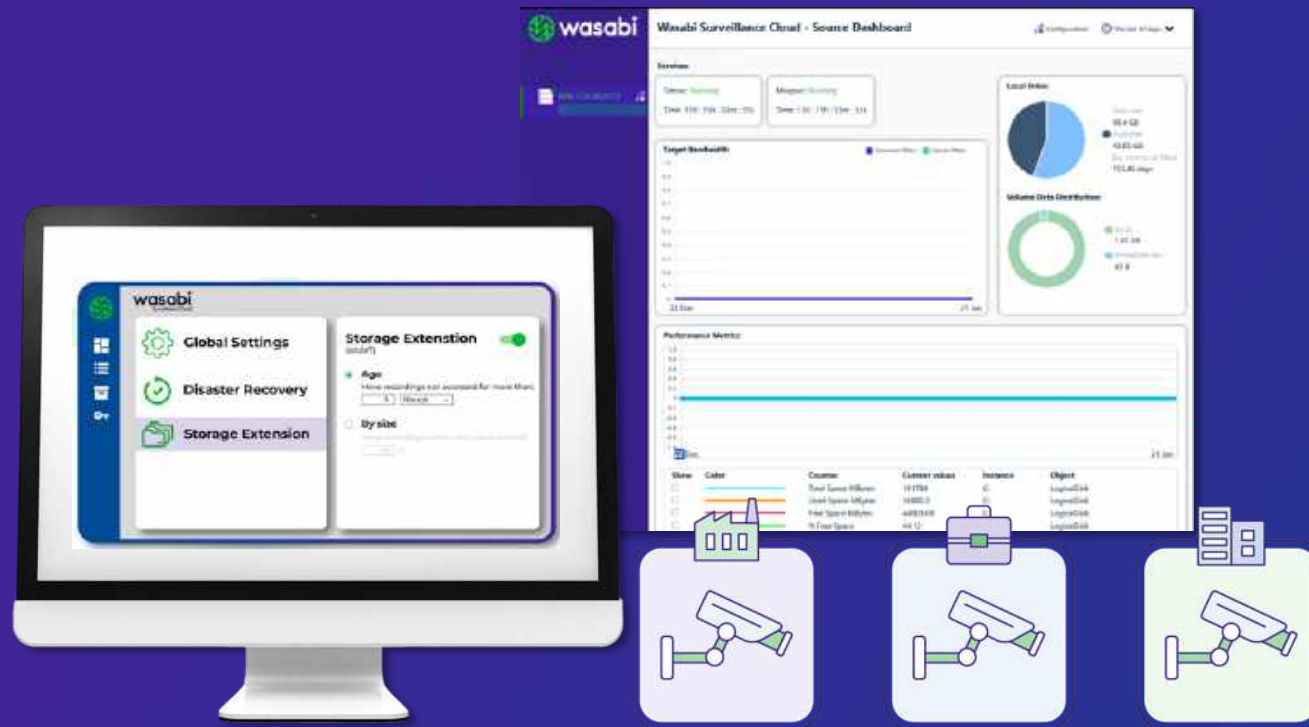
Hybrid-Cloud Storage Approach

- ✓ **Powerful Security and Protection**
Offsite protection with immutability ensures Disaster Recovery plan
- ✓ **Infinite Scalability**
On-premises first approach.
Add-on storage on-demand
- ✓ **Simplified Data Management**
Preserve existing workflows and operations

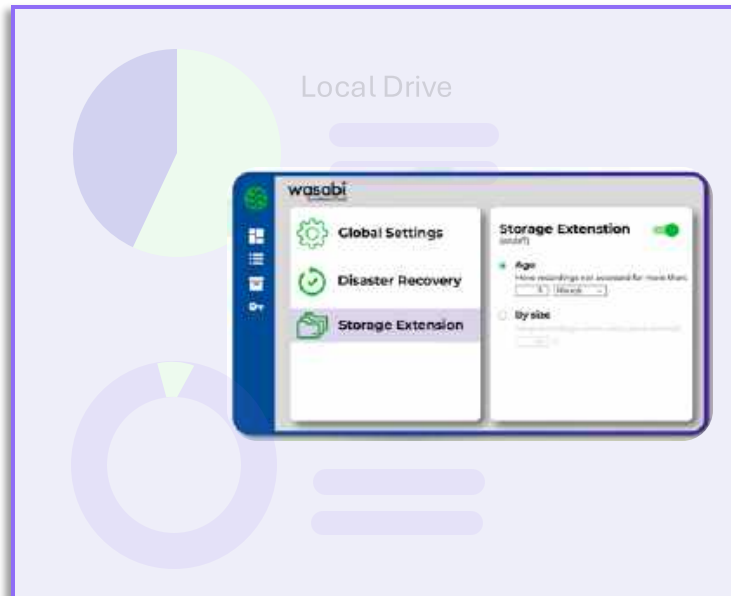


The Wasabi difference.

We're changing the game with VMS agnostic hybrid cloud storage solutions

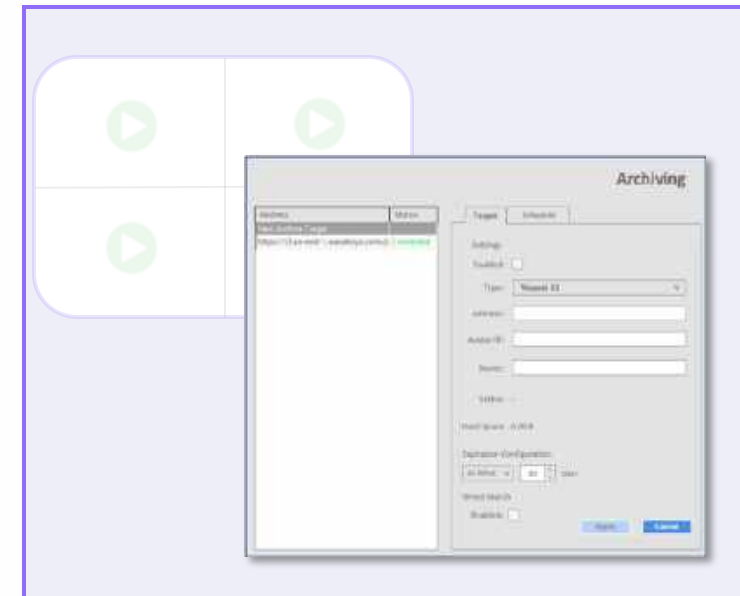


A cloud storage solution for every system



Wasabi Surveillance Cloud

- Client connects legacy VMS to Wasabi, includes storage
- Immediate Disaster Recovery
- No workflow changes or added hardware



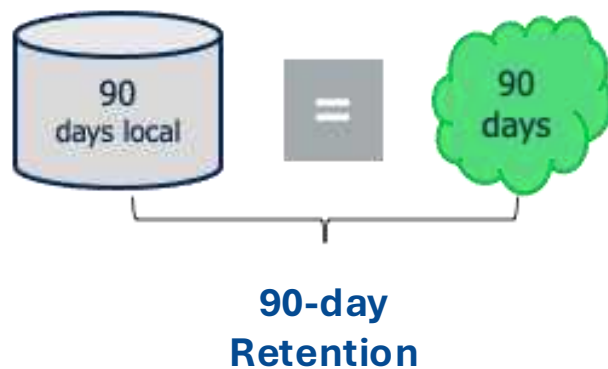
Wasabi Object Storage Only

- VMS with cloud connection
- One high-performing tier
- Capacity-based pricing, no hidden fees

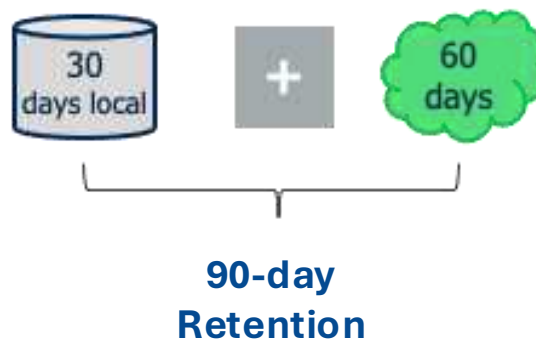
Flexible Surveillance Cloud Configurations



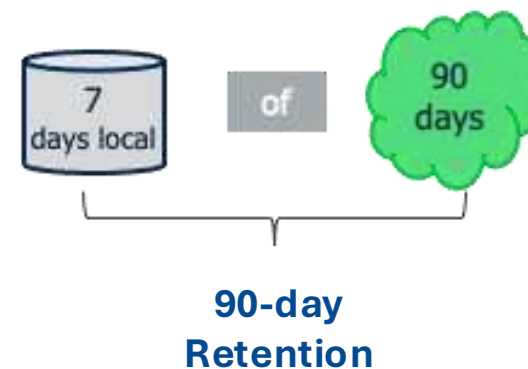
Disaster Recovery



Storage Extension



DR + Extension

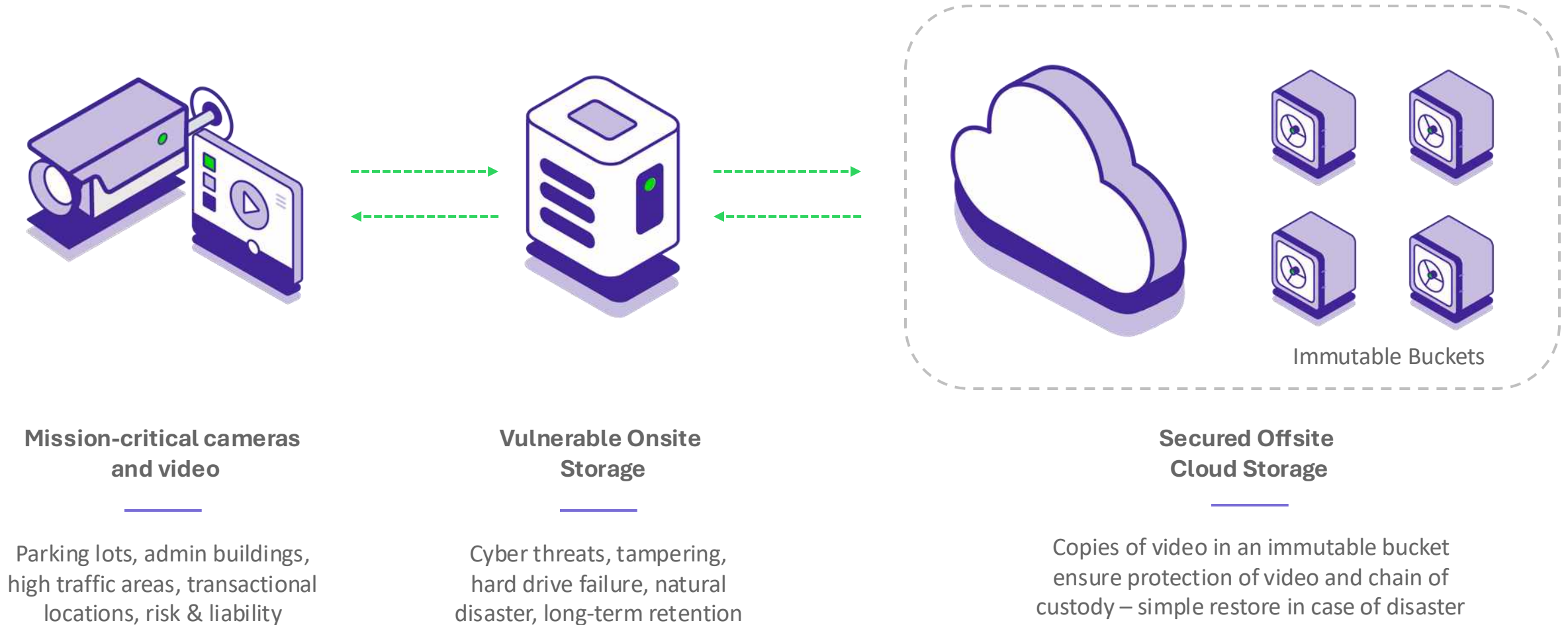


WHAT IS DISASTER RECOVERY?

A set of Tools, Policies, and Processes, that help organizations recover or continue critical IT systems, software, and infrastructure after a disaster, catastrophic event, or cyber attack.

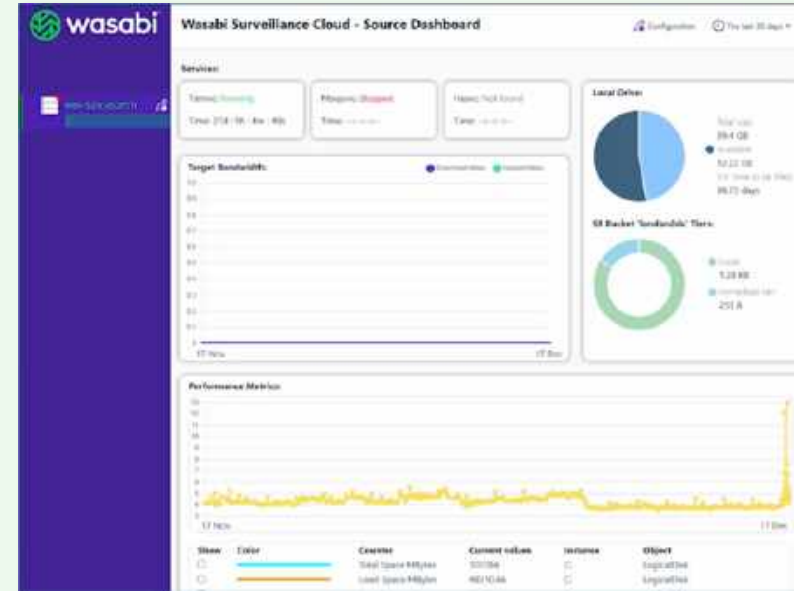


What Disaster Recovery Looks Like for Video Surveillance...



Wasabi Surveillance Cloud – Source Dashboard

- Provides a real-time comprehensive monitoring portal
- Allows users to configure email alerts, preventing data replication or synchronization issues
- Installed on the same server where the WSC client software is installed



The screenshot shows the 'Configuration' window of the 'Wasabi Surveillance Cloud - Source Dashboard'. It includes fields for 'Dashboard ID', 'Phone', 'Machine Name', 'License Validity', 'Serial Key', and 'Options'. Below these, there's a 'Global Notifications Settings' section with checkboxes for 'Email', 'SMS', and 'Push', and a 'Keywords for Event Viewer Notifications' section. At the bottom, there's an 'Email list' section with input fields for 'Email 1' and 'Email 2'. The window has 'Save' and 'Cancel' buttons at the bottom right.

**Less
time onsite.
More time
generating revenue.**



Expand your service offering

Deliver flexible storage options like offsite backup, long-term retention, and disaster recovery.

Simplify system deployments

Eliminate the need for complex on-prem storage setups with a seamless and scalable cloud storage integration.

Protect mission-critical video

Protect customer video data with built-in immutability, redundancy, and ransomware-resistant architecture.

CapEx cloud storage

Offer your customers even greater savings and predictable storage costs when they purchase a set amount in advance.

So how does it work?

Security integrators can take the lead with their customers in a few simple steps



SELECT

Identify the ideal cloud storage solution that seamlessly integrates with your customer's video management system. Choose the capacity and term that your customer needs.



CONNECT

Connecting a Wasabi storage account to your customer's VMS is a simple setup process. Whether your customer uses a bridge or only storage. Equip them with the policies needed to meet their data management goals.



SCALE

With video successfully replicating to Wasabi, customers can upgrade their video surveillance systems without worrying about the storage burden from generating more data...time to push those new cameras.

The only cloud storage provider optimized for VSaaS



Simple, predictable pricing

Capacity based pricing with no egress or API fees, making it easy to scale as your platform grows.

High-performance storage

With fast upload and retrieval speeds, Wasabi ensures seamless video access and playback.

Security and compliance

Built-in immutability and robust data protection help manufacturers meet compliance requirements.

Accelerated time to market

Wasabi's integration support enables faster deployment of cloud-enabled VSaaS offerings with minimal development.



STORE. PROTECT. PLAY

It's that simple

Get started today!